

SOCIALIST FOE HOLDS HIGH POST

Privy Councillor Hamm Is 'Man Behind the Scenes' in Germany

(United Press Cable.) Berlin, Aug. 4.—Despite the assumption of office on Tuesday by Herr von Kiderlen-Waechter, the new secretary of state for foreign affairs, the real power in Germany's foreign policy will continue to be an ex-newspaperman, Privy Councillor Hammann, now the senior member of the permanent staff of the foreign office.

Foe of Socialism Hammann, who is a man of the highest academic education and possesses the degree of Doctor of Laws, was an obscure newspaper man seventeen years ago when he attracted the attention of the imperial chancery of that time. General Caprivi, by a pamphlet on the best methods of combating the growth of Socialism in Germany, General Caprivi was so impressed with this article that he appointed Hammann to control the press department of the German foreign office.

Secretary-Maker It is an open secret that Hammann brought about the withdrawal of Baron Schoen, who preceded Kiderlen-Waechter as foreign secretary, and virtually forced the elevation of Kiderlen-Waechter to this post. The latter was in the disfavor of the kaiser, who, indeed, has not spoken to him for sixteen years. Hammann, however, was able to bring about his appointment because of the tremendous influence he wields in both the German and foreign press, and it goes without saying that Hammann's influence over the foreign secretary is most potent.

LAND SCANDAL PROBERS MEET Committee to Hear Senator Gore's Bribery Charges Convenes at Muskogee

(By United Press Association.) Muskogee, Okla., Aug. 4.—Senator Thomas P. Gore is expected to be the first witness called before the congressional committee which today will open its investigation into the charges made by Gore during the last session of congress that he had been offered a bribe of \$50,000 to have certain Choctaw and Chickasaw Indian lands coal contracts approved. An inquiry will also be made into the contracts held by J. C. McMurray.

Will Name Bribers In making his charges in congress Senator Gore did not give the names of the men who offered the bribe, but said that during the investigation he will disclose the details of the scheme, together with the names of the men back of it. Gore alleges that the contracts which he was asked to have approved would have thrown Indian lands valued at \$5,000,000 into the hands of private attorneys.

Besides the members of the investigating committee, many others interested in Indian lands are now here. Among these are Dennis T. Flynn, chairman of the Texas Republican state committee, who was charged by Congressman Murphy with having assisted in working for the approval of the contracts; Ormsby McHarg, New York counsel for the Choctaw Indians, and Jake Hanson of Lawton.

Will Call Contracts Valid McMurray's counsel will claim that the contracts made with the Indians were valid, as the Choctaws are members of what is known as the Five Civilized Tribes and had the right of citizenship to make contracts. It will be denied that any bribe was offered. After taking evidence at Muskogee the committee will visit McAlester, Oklahoma City and other points where efforts will be made to secure from the Indians direct information as to the drawing of the contracts.

STRIKE OF THE SUGAR TRUST WORKERS IS STILL IN FORCE New York, Aug. 4.—In spite of the reports that 2,800 striking sugar refiners had made applications for their jobs and that they would return to work, not a man has deserted the strikers' ranks.

MAN FATALLY HURT WHILE RESCUING WOMAN

(By United Press Association.) Buffalo, N. Y., Aug. 4.—Rescuing a panic-stricken woman from a live wire, Adair E. Eperley, 45 years old, was shocked to death, and Albert Meyers, 35 years old, was fatally injured here today. The two men were riding in an automobile when they saw a woman vainly endeavoring to avoid a broken wire, which was writhing with the force of a heavy current.

DIAZ' FOES RELEASED

Magon, Villareal and Revira Are Freed by Court; Defy Tyrant

(SPECIAL TO THE DAILY SOCIALIST.) Florence, Ariz., Aug. 4.—Magon, Villareal and Revira, the three Mexican political refugees who were put in jail here by the United States government on charges placed against them by the Mexican government that they had committed crimes, were released from the territorial prison late yesterday.

Defy Diaz When Free The three prisoners expressed their defiance of President Diaz and his agents when they were released. Magon, acting as their spokesman, declared they would continue the fight that started a year ago in Los Angeles against the tyrant Diaz.

Broke No Laws "Neither I nor either of my companions had any intention of breaking any American laws," said Magon, "and I don't believe we have ever broken any. We were arrested and prosecuted in the first place at the instance of certain American interests receiving concessions from the Mexican government. We expect to be persecuted and prosecuted further, but we depend on the free born people of the United States to see that we are not again imprisoned unjustly."

OKLAHOMA CUTS NEGROES' VOTE

'Grandfather Clause' Aimed at Slaves' Descendants Adopted by Referendum

Guthrie, Okla., Aug. 4.—The so-called "grandfather" clause amendment to the state constitution, disenfranchising thousands of negroes, was passed yesterday as a pet Democratic measure. It was submitted to a referendum at the primary election and carried by a large vote. The text of the amendment is as follows:

"No person shall be registered as an elector of this state or be allowed to vote at any election held therein, unless he be able to write and read any section of the constitution of the state of Oklahoma; but no person who was on Jan. 1, 1866, or at any time prior to that date entitled to vote under any form of government, or who at that time resided in some foreign nation, and no lineal descendant of such person shall be denied the right to register and vote because of his inability to read and write sections."

TEST MILK FOR POISON

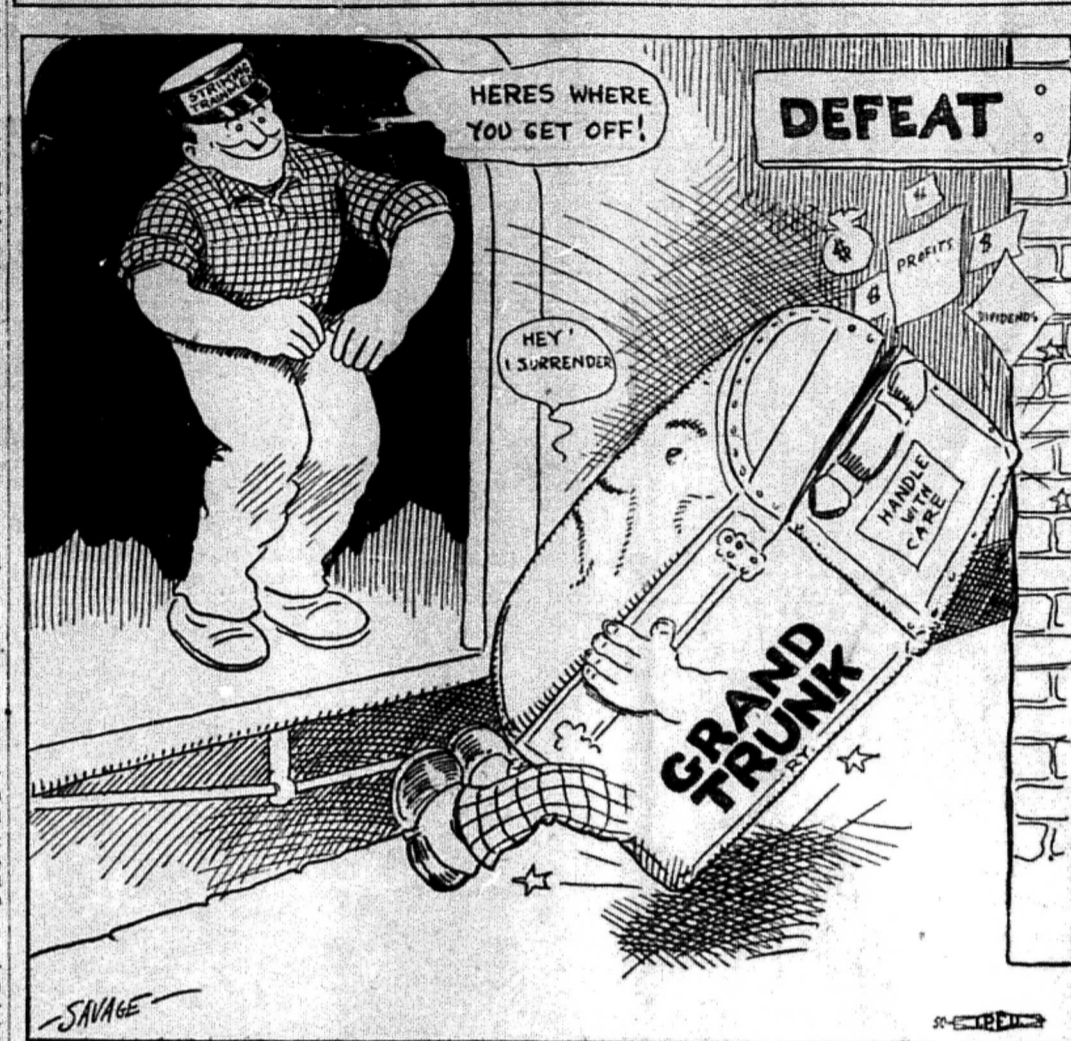
Complaints have reached the health department of ptomaine poisoning resulting from milk sold in downtown restaurants, and the milk inspectors are now testing samples of the product secured from the places complained about.

One of the victims is Mr. Appleton, chief clerk of the health department. He drank milk in one of Kohlsaat's restaurants last week, which was followed by his illness. Another complainant is F. H. Krahl, who had a similar experience, and in the same restaurant.

Would Aid in Strike In case of a strike among the street railway employes, the ordinance, if adopted, would become of the utmost importance, as it expressly declares the operators of the cars must have had ten days' experience in such duties within the city limits of Rockford. Whether it would stand in law is a point that has suggested itself to several members of the council.

Proposed Ordinance is also interesting for the particular reason that the wage agreement between the Rockford and Interurban company and its employes is understood to expire next October. The company has put a large number of new men to work in the last few weeks.

"THE BAGGAGE SMASHER"



THREE LEADERS IN CAPITALIST SOCIETY SEE RUIN OF NATION

Socialism Greatest Danger, Private Monopoly Is Worst Reform or Revolution, Says

Says Archbishop Ireland, Menace, Says Senator Cummins, Sugar Magnate Spreckles

If there is one sign of alarm in the skies of the future for our country as I see it, it is that there will be an effort to chain individualism to give all into the hands of the government, and to bring every one to a common level, which in that case must be the level of mediocrity. We are equal in liberty and equal in rights, but equal in talents never.

The Republican party was not born to make men rich; it was born to make men free. It cannot survive upon the feasts of millionaires; it must live at the plain table of common men.

Bank treachery has been shown Theodore Roosevelt and the people of the United States by the present administration of Mr. Taft. It is an administration wholly governed by the great interests and will not stand the strain to which it will be placed.

SOCIALIST IS WORKING FOR LABOR'S GOOD

Alderman Ogren of Rockford Calls for Law Against Scab Carmen

(SPECIAL TO THE DAILY SOCIALIST.) Rockford, Ill., Aug. 4.—An ordinance which requires that street cars shall not be operated by persons having less than ten days' experience as motorman or conductor has been introduced in the city council by Socialist Alderman Ogren.

INSANE MAN KILLS WIFE

Sterling, Ill., Aug. 4.—While insane with jealousy, John Divilbilis today killed his wife, shooting her three times, then walked to his barn and killed himself by sending a bullet into his brain.

300 FACTORIES STRIKE BOUND

New York, Aug. 4.—Another general clothing strike is under way in New York city. Fifteen thousand coat makers, of whom 6,000 are women, quit work in 300 factories, demanding a fifty-three-hour working week and an increase in wages.

DEATH OF 100 BABIES BRINGS CLEAN WARD FIGHT

People Back of the Yards Are Aroused by Bubbly Creek and Dumps The people of the 29th ward, driven to desperation by the insanitary conditions in the ward that have caused the death of 100 infants in July, a death rate five times as large as the average rate among the other wards, gathered in a mass meeting at the University of Chicago settlement to protest against the garbage dumps and Bubbly Creek.

IS PIE-EATING CONTEST HAZING? NAVY IS PUZZLED

(By United Press Association.) Annapolis, Md., Aug. 4.—A pie-eating contest in holding up the diploma of Midshipman Herbert O. Roesch of Oregon, the champion rifle shot of the country, Roesch should have received his diploma in June.

CARLIST RIOT IS PUT DOWN

Police Prove Themselves Able to Cope With Pretender's Followers

(United Press Cable.) Barcelona, Aug. 4.—The first serious clash that has yet occurred as a result of the government's split with the Vatican, took place here today between a number of Carlists, adherents of Don Jaime, the pretender, and a group of Republicans. Knives were drawn and a fierce fight was in progress when the police arrived and dispersed the combatants.

UNION SEAMEN NOT SURPRISED

Mutiny on Steel Trust Vessel Natural Result of Scab Crew

Seamen at the Lake Seamen's headquarters in the city received with interest today the news of the mutiny on the steamer Douglas Houghton, one of the United States Steel corporation's fleet of giant ore carriers. They have predicted, they say, incidents of this sort, as the crews now employed by the strike-bound boats know little of the rules of the lake and have not the hardihood to endure the treatment accorded them by the scab captains.

Hanson Not Surprised "That is no surprise to us at all," declared T. A. Hanson of the Lake Seamen's union, referring to the report. "We expected a thing like that to happen. The crew is a scab crew. They are men picked up around the saloons and along the wharves. They know nothing of the trade and little of the rules that govern the seamen. Hardships that the trained man does not feel are intolerable for them. They will mutiny where our men will find ground for grievances to be remedied through the organization."

The captain of the Douglas Houghton, who quelled the mutiny under threats of shooting, is a man six feet two inches in height, and has a reputation among seamen as being autocratic. The sailors who have mutinied were taken under federal custody as soon as the craft reached Gary, Ind.

MADRIS ENVOY MAKES PLEA (By United Press Association.) Washington, D. C., Aug. 4.—Dr. Sebastian Madris, one of the envoys sent by "President" Madris of Nicaragua to the United States to lay his case before the State Department, issued a statement today defending the Madris administration and reiterating its "friendliness" for the United States.

CRACK SHOT DIES (United Press Cable.) London, Aug. 4.—Color Sergeant Grett, one of the best marksmen in the Canadian team that took part in the rifle shoot at Bisley, died today in the Connaught hospital at Aldershot of enteric fever.

WEATHER INDICATIONS The official weather forecast for the thirty-six hours ending tomorrow at 7 p. m. is as follows: Illinois—Generally fair tonight and Friday; slightly cooler tonight. Missouri—Generally fair tonight and Friday; slightly cooler tonight in extreme east portion. Indiana—Fair tonight and Friday; cooler tonight. Lower Michigan—Fair tonight and Friday; slightly cooler tonight. Upper Michigan—Fair tonight and Friday; rising temperature Friday. Wisconsin—Fair and slightly cooler tonight; probably light frost in Northwestern tonight; Friday fair.

"SPECIAL" CONVENTION IS OPPOSED

McDonald Calls Lewis' Plan for Meeting August 11, "Needless Expense"

(SPECIAL TO THE DAILY SOCIALIST.) Springfield, Ill., Aug. 4.—The coal miners of Illinois have been thrown into another era of protest by the calling of a special convention for Aug. 11 by President T. L. Lewis.

Needless Expense "There was no occasion for the calling of the convention and it will be a needless expense on the membership," said Duncan McDonald, state secretary-treasurer of the miners, today.

Walker to Speak Illinois President John H. Walker is expected to arrive in Harrisburg today from Chicago. He will speak at a big meeting planned for this evening.

Adams Is Tired Like many of the other operators, Adams has grown tired of the tactics employed by the operators' association and International President Lewis.

A Species of Insanity "Whereas, it is a species of insanity to ask the power to call out engineers, pumpmen, mine feeders, etc., be taken from the sub-district and district officials, locally, etc., and placed in the hands of the international executive board, far removed from the seat of transaction; therefore be it

Resolved, That we in the most unmeasured terms condemn the action of President T. L. Lewis and the committee, with the exception of William Rogers, and be it

Resolved, That we brand President Lewis as an enemy of the miners of the state of Illinois and ask for his resignation from the position of international president; and moreover be it

Resolved, That we sustain our state officials in their noble stand by the Peace agreement, and rather than accept anything offered by so great an enemy of our cause, favor the withdrawal of every local in the state from the international organization and the retention of all future assessments in this state, where they can be reached and obtained when needed in the future and not given over to future international presidents so they can have an opportunity to withhold them when needed, as in the present instance, and this endeavor, if possible, to enforce states in such a condition as ours, unless they submit to his and the operators' terms, into submission by a process of starvation.

Beckemeyer Is Awarded (SPECIAL TO THE DAILY SOCIALIST.) Beckemeyer, Ill., Aug. 4.—A regular meeting of local union No. 3212, district 12, United Mine Workers of America, resolutions were adopted as follows: "Whereas, We believe that the action taken by the international president and the executive board of the United Mine Workers of America has had the effect of prolonging the strike in district 12, and

demn the action of said international board and demand that all the members of said board...

Table with 2 columns: Location, Amount. Includes entries for No. 14, No. 6, No. 9, Ewen, Barnum, Butler, Thomas, Fernwood, Law, Boston.

Harrisburg Protests (SPECIAL TO THE DAILY SOCIALIST.) Harrisburg, Ill., Aug. 4.—Local union No. 951, United Mine Workers of America...

Y. P. S. L. WILL GIVE A FETE

Lawn Party Has Been Arranged for July 6; Success Is Assured

The latest entertainment that the Young People's Socialist League has arranged for is a novel lawn party...

Fix Meeting Place Some of the members of the Y. P. S. L. and others will meet at the League hall and go out in a group...

Success Assured With such a purpose in view the affairs are always a success. It has often been stated, and it is no doubt true...

CAMP OPENS ON AUGUST 20TH

Grand Saline, Texas, Aug. 4.—Plans for the Seventh Annual Socialist Encampment, to be held here, have been completed...

In addition to the usual features of an outing in a park, there will be three addresses a day by well-known Socialist speakers...

PHONE MERGER HALTED BY MISSOURI SUIT St. Louis, Mo., Aug. 4.—As a result of a suit filed yesterday in the Sangamon County Circuit Court at Springfield...

MINERS PRAISE PRES. C. MOYER

Need of Progressive Work Met by Official, Delegates Declare

BY GEORGE EISLER (By Mail) Denver Colo., Aug. 1.—Charles H. Moyer, for the past nine years the president of the Western Federation of Miners...

Butte, Mont., was chosen as the meeting place for the nineteenth annual convention of the Western Federation of Miners in 1911...

Executive Board Chosen In the afternoon one of the most important events, the election of the executive board, took place.

First District (comprising Nevada, Arizona and Mono Inyo, San Bernardino and Kern counties, California)—Charles Tanner of Jerome, Ariz.

With the exception of the last two named, who were unanimously elected by the convention, the first six had considerable opposition to meet with...

For the Bank and File The slogan of the action of the delegates was always "for the good of the rank and file of the W. F. of M."

Courts Affect Labor In considering the courts, the victories which organized labor has gained in them and the injuries which have been inflicted by them...

Howard Bischoff, 6 years old, 2712 North Western avenue, is in a serious condition at his home as the result of being bitten twenty-three times, according to the police...

write, interpret and execute the law in the interest of the working class.

BEGGS OPPOSES SEIDEL'S TERMS

Refuses Arbitration of Concessions as Basis of New Franchise

Milwaukee, Wis., Aug. 4.—Pursuing its policy of fairness, the Socialist administration suggested a board of arbitration to settle the difficulties between the city and John L. Beggs...

Should this scheme fail the mayor suggested that the Wisconsin railroad commission, composed of three men, comprise the board of arbitration.

WON'T MARRY CURZON New York, Aug. 4.—Mrs. Ava Willing Astor, divorced wife of John Jacob Astor, is herself authority that she is not to marry Lord Curzon...

FAMILY SLAIN; JAP SOUGHT

Santa Rosa, Cal., Aug. 4.—Police departments all along the Pacific coast were asked today to take into custody Henry Yamuchi, a Japanese, following the findings on the Starbuck ranch...

FOOD BOTTEN, SAY BOYS WHO DESERT—COURT-MARTIAL

Washington, D. C., Aug. 4.—With a court-martial facing the officers and a charge of desertion, with possible penalties of three or five years' imprisonment...

A BULL DOG BITES BOY

Howard Bischoff, 6 years old, 2712 North Western avenue, is in a serious condition at his home...

CONDENSED NEWS

LOCAL WOMAN AND GIRL INJURED A woman and a girl were injured fatally in Stockton drive, Lincoln park, when struck by auto-cab.

FRISCO FEELS QUAKE SHOCK (By United Press Association) San Francisco, Cal., Aug. 4.—Two sharp earthquake shocks were felt here at 8:40 o'clock this morning.

WON'T MARRY CURZON New York, Aug. 4.—Mrs. Ava Willing Astor, divorced wife of John Jacob Astor, is herself authority that she is not to marry Lord Curzon...

AVIATOR IS HURT New York, Aug. 4.—Crushed in the wreck of his monoplane that he was trying out preparatory to a flight at Mineola, L. I., yesterday, Dr. Charles Wadsworth was critically injured.

LUMBER KING BREAKS LAW New Orleans, La., Aug. 4.—Edward Hines of Chicago, head of the lumber trust, has broken off relations with the state of Mississippi after declining to pay the state an assessment of \$200,000...

FLIER BADLY HURT Newburyport, Mass., Aug. 4.—Injured internally and so badly crushed that he may die, W. H. Bowman of Boston today is in a critical condition here following a seventy-foot plunge to earth last evening of the Burgess aeroplane.

GREET CHILEAN PRESIDENT Boston, Mass., Aug. 4.—Half a dozen civic bodies greeted President Montt of Chile, when he arrived here last evening...

ROCKEFELLER TO BE AIR KING Stamford, Conn., Aug. 4.—That the Rockefeller interests are after control of the air seems a fair conclusion from facts made public here today...

PROBE DEATHS BY FIRE Hoboken, N. J., Aug. 4.—A rigorous investigation to determine the cause of a fire that wiped out an entire family, mortally injured a rescuer and seriously injured a mother and her two children was begun today.

FOREST FIRES MENACE Helena, Mont., Aug. 4.—The forest fire situation in Montana is becoming more alarming. Fifteen hundred men are fighting the flames and a call has been issued for additional volunteers.

LOT BUYERS' EXCURSION TO LENA PARK, Indiana Sunday, Aug. 7, 1910. Round Trip 50c

THE BIRTH OF THE WORLD GREAT SPECTACLE OF THE STORY, NOW IN THE CAROL EDWARDS' BAND

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CONDENSED NEWS

FOREIGN TO HONOR CALVIN'S MEMORY Paris, Aug. 4.—A monument to the memory of John Calvin, the religious reformer, is to be erected at Geneva...

PRINCE HENRY HURT (United Press Cable) The Hague, Aug. 4.—Prince Henry, husband of Queen Wilhelmina, is not giving Little Princess Juliana her daily ride on his shoulders today.

FLYING RECORD BROKEN Blackpool, Eng., Aug. 4.—The European record for aeroplane height was broken here by Chaves, a French aviator, who reached an altitude of 5,405 feet.

PARLIAMENT ADJOURNS London, Aug. 4.—Parliament has adjourned until Nov. 15, leaving the question of the constitutional differences of the house of lords and the house of commons unsettled.

REVOLT IN HONDURAS Puerto Cortez, Spanish Honduras, Aug. 4.—Fighting and revolutionary demonstrations of the most serious nature have broken out in many parts of Honduras.

EXPECT AN OUTBREAK Constantinople, Aug. 4.—Evidently the Young Turk government is convinced that the long expected reactionary uprising is under way.

FRENCH SCHOOLS DEFICIENT (United Press Cable) Paris, Aug. 4.—The French school system is coming in for the severest censure today because of the publication of the fact that more than 14,000 of this year's recruits for the army can neither read nor write.

WANT TO ELECT JONES A petition is being circulated by the "Jones club," composed of White Sox rooters, boosting Doc White for manager of the club.

MAEK SEES VICTORY (By United Press Association) Calumet, Mich., Aug. 4.—Carrying the word of hope for Democratic victory in the congressional elections this fall into this northern country, Homan E. Maek, national Democratic chairman who is taking a trip up the lakes, today predicted that a Democratic speaker would replace Cannon next session.

SPORT PATRONIZE OUR ADVERTISERS. No. 521, of the Brotherhood of Painters, Decorators and Paperhangers of America, meets every Friday evening at 732 West Madison Street.

UNION PRINTERS and their friends are invited to be the guests of Columbia Union No. 101 Athletic Association, Washington, D. C., during the Third Annual Tournament of the Union Printers' National Baseball League to be held Sept. 11 to 18, '10

ALSO GUESTS OF RICHMOND, VA. UNION No. 90, Monday, Sept. 19 A special train will be run over the beautiful scenic route—Big Four and Chesapeake & Ohio Railroads.

Tickets on Sale at Big Four Ticket Office 238 Clark St.

Named shoes are frequently made in Non-Union factories. DO NOT BUY ANY SHOE No matter what its name, unless it bears a plain and readable impression of this Union Stamp.

All Shoes without the Union Stamp are always Nonunion. Do not accept any excuse for absence of the Union Stamp.

BOOT AND SHOE WORKERS' UNION, 248 SUMMER STREET, BOSTON, MASS. John F. Tobin, Pres. Chas. L. Baine, Sec.-Treas.

BROWN MUST STAND TRIAL Judge Kersten today overruled the motion to quash the indictment against Lee O'Neil Browne, Democratic minority leader of the Illinois legislature...

GROCERIES AT WHOLESALE PRICES THE CO-OPERATIVE BULK BUYERS AGENCY 180 Washington Street, Chicago Goods Shipped Everywhere—Send for Price List.

WARREN'S DEFIANCE TO THE FEDERAL COURTS Contains the full text of Fred D. Warren's Speeches before the Federal Courts at Fort Scott and St. Paul, with a description of the scene in the courtroom by Geo. H. Shoaf.



This Label is the only guarantee that BREAD and other Bakery Goods are made in UNION SANITARY BAKERIES. Buy the 'This Label' Breads only such places where you find this label on all bakery goods.

Central Drug Co. 100 STATE STREET. Diagonally across from Marshall Field & Co.

Roller Skates Free. With every pair of skates we will give you a pair of roller skates. Continental Roller Skates. 1225 NORTH ASHLAND AVENUE.

FREE SIXTY SOCIALIST BOOKS By Debs, London, Marx, Lafargue, Herron, Spargo and other socialist writers. No two alike, 32 pages each. We will mail the full set in a strong paper box free to anyone sending \$1.00 for a new yearly subscription to the International Socialist Review.

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LABOR THE WORLD OVER

EDITED BY J. L. ENGDAHL In the world's broad field of battle Be a hero in the strife! —Longfellow.



AGITATE! EDUCATE! FEDERATE! Courtesy of the Union Leader, Toledo, Ohio.

PAINERS VOTE FOR OFFICIALS Referendum on Secretary-Treasurer and Business Agents Starts

Waukegan Starts Vote Local No. 529 of Waukegan will hold its referendum Friday evening...

Seven Business Agents Seven business agents are to be chosen from twelve candidates for the positions of business agents...

Lincoln Park Board is "UNFAIR" TO UNION LABOR Scab cement men and painters are being employed by the Lincoln Park commission...

Houston After Convention Houston, Tex., Aug. 4.—When the Houston delegation to the national convention of the Typographical Union reaches Minneapolis...

PAINTERS VOTE FOR OFFICIALS TAKE NOTICE The Chicago Federation of Labor has included the labor department of interest to every workman of Chicago...

Seven Business Agents Seven business agents are to be chosen from twelve candidates for the positions of business agents...

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MUSICIANS TO WIN DEMANDS Theater Managers Will Not Reduce Number of Orchestra Players

The executive board of the Chicago Federation of Musicians will meet the theater managers at the federation offices Friday to settle the controversy in regard to wages for theater musicians.

FROM NATIONAL AND INTERNATIONAL OFFICERS FREIGHT HANDLERS J. J. Flynn.—We look forward to the complete organization of all men employed on railroad systems entering Chicago.

GLASS WORKERS William Flogish.—Our local in Seattle is on strike for the eight-hour day. Unions were formed in Winnipeg, Manitoba and Columbus, Ohio, during the month.

JEWELRY WORKERS George J. Bessinger.—We are expecting to establish a minimum wage in union label shops.

The Hustlers' Column Building a Circulation in Twenty Minutes

It is recognized that one of the biggest problems that confronts every newspaper and publication is the building up of its circulation.

A big circulation means a large number of readers which are reached by what the paper has to say. That is what the paper is published for—to carry its message to the public.

Sounds funny, doesn't it, to say that the circulation can be built up in twenty minutes? Yet this is not a joke. It's a serious proposition and mighty serious at that!

Of course this does not mean a million circulation nor even a half a million. This refers to a moderately sized increase of about 20,000.

But even at that twenty thousand in twenty minutes isn't bad is it? You say it might be worse? Well, this will show you the possibilities, and what this startling statement is based on.

A comrade, who is one of our hustlers wrote in the other day and sent in four subscribers which he secured as a result of the special campaign offer we made—Fifty cents for three months in clubs of four or more.

In his letter he said: "It is easy to get subs. I GOT THESE FOUR IN TWENTY MINUTES!" Catch on, Now?

But, you say, that makes only four subs in twenty minutes. Very true, but this is THE WORK OF ONLY ONE HUSTLER.

The Hustler army consists of over five thousand of just such workers. Perhaps you who read this are one of them.

The whole proposition then is a simple example in multiplication. If one Hustler gets four subs in twenty minutes how many subs will five thousand such hustlers get?

Figure it out for yourself. Five thousand times four is twenty thousand! Of course you do not have to stop here. You can keep on adding to the time and keep on multiplying the subs.

Perhaps there is some flaw somewhere. Probably there is a "catch" or a "hitch" that has not been noticed. But everyone that has stopped to figure it out has got the same answer. And when we were kids at school that's just the way we used to work it, and that's just the way it came out.

Five thousand hustlers. Are YOU one of those five thousand? Four subs each will prove whether it's right or wrong. Will YOU get those four?

AUGUST MONOGRAPH This month for some reason, has got a hot way of doing things. A wicker man, tea her corsets and loafs by the side of brooks while stockpiling feet, few ketch the cool words of singing waters, and watch the bubbles of sweet, that rise on the nose of the green frogs as they set down on themselves, on the moss upholstered stones.

MORE WORKERS TURNED OUT Sandford, Me., Aug. 4.—Because of a shortage of orders for goods, notices were posted in the woolen mills of Sandford, Kennebunk and Springvale announcing that until further notice the factories will be operated only four days weekly. About 2,000 employees are affected.

MARKETS WINTER WHEAT—Firm demand good. No. 2 red local and trans-Mississippi billing at \$1.02 1/2 to \$1.04. No. 3 hard, \$1.02 1/2 to \$1.04.

CLASSIFIED HELP WANTED MEN AND WOMEN AGENTS—You can make money by selling our products. Large profits. See the book "A Million in the House." Call or write Dr. J. H. Green, 112 Dearborn St., Chicago.

BUSINESS DIRECTORY

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